

UNITED STATES OF AMERICA  
POSTAL REGULATORY COMMISSION  
WASHINGTON, DC 20268-0001

Competitive Product Prices  
Global Plus 1C Contracts (MC2012-6)  
Negotiated Service Agreements

Docket No. CP2014-42

PUBLIC REPRESENTATIVE COMMENTS ON POSTAL SERVICE  
NOTICE OF FILING A FUNCTIONALLY EQUIVALENT GLOBAL PLUS 1C  
NEGOTIATED SERVICE AGREEMENT

(April 21, 2014)

The Public Representative hereby provides comments pursuant to Order No. 2051.<sup>1</sup> In that Order, the Commission established the above referenced docket to receive comments from interested persons, including the undersigned Public Representative, on a Postal Service Notice of its entering into an additional Global Plus 1C Negotiated Service Agreement.<sup>2</sup>

The Postal Service seeks to add the Global Plus 1C Negotiated Service Agreement (contract) to the competitive productive list, asserting that it is functionally equivalent to the baseline agreements in CP2012-12 and CP2012-13. *Id.* at 3. It further asserts that the contract is in compliance with 39 U.S.C. §3633. *Id.* at 4.

The Postal Service intends the effective period of the agreement to be May 1, 2014 through its expiration on March 31, 2015, unless terminated sooner as provided for in the terms of the contract.

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<sup>1</sup> PRC Notice and Order Concerning An Additional Global Plus 1C Negotiated Service Agreement, April 15, 2014.

<sup>2</sup> Notice of the United States Postal Service of Filing A Functionally Equivalent Global Plus 1C Negotiated Service Agreement and Application for Non-Public Treatment of Materials Filed Under Seal, April 14, 2014, (Notice).

## COMMENTS

The Public Representative has reviewed the Postal Service's Notice, the Global Plus 1C Negotiated Service Agreement filed under seal, the supporting financial model also filed under seal, and all other materials filed with the Notice.

*Functional Equivalency.* The Postal Service contends that the instant contract is functionally equivalent to the baseline contracts in Dockets CP2012-12 and CP2012-13 in that they share similar cost and market characteristics. *Id.* at 4. The Postal Service, however, does identify a number of differences between the instant contract and the baseline contract, but does not consider them "to alter the contracts' functional equivalency". *Id.* at 5.

The Public Representative has carefully reviewed the Global Plus 1C contract that is the subject of Docket CP2014-42 and the baseline contracts in CP2012-12 and CP2012-13 and considers that they are functionally equivalent. Differences between the instant and baseline contracts do not impact any cost or market characteristics that would differentiate the contracts at any substantive level.

*Statutory Criteria. 39 U.S.C. §3633.* The Postal Service also asserts that the instant contract meets the requirements of 39 U.S.C §3633 that apply to competitive products. *Id.* at 8.

The Public Representative has reviewed the financial documentation filed under seal with the Commission and agrees that all three criteria under 39 U.S.C. §3633 are met under this contract for the articles shipped via International Priority Airmail,

International Surface Airlift, Priority Mail Express International, Priority Mail International and Commercial ePacket service *using the financial data provided*.

The Public Representative is unable to make a determination of whether Global Express Guaranteed, also included in the instant contract, is in compliance with 39 U.S.C. §3633, without the financial information on cost, volume and revenue for the product, specific to the instant contract.

The Public Representative provides these comments for the Commission's consideration.

Respectfully Submitted,

/s/ Cassie D'Souza

Cassie D'Souza  
Public Representative

901 New York Avenue, N.W., Suite 200  
Washington, DC 20268-0001  
Phone (202) 789-6815; Fax (202) 789-6891  
Email: [cassie.dsouza@prc.gov](mailto:cassie.dsouza@prc.gov)